


Buildings and Blocks:

**How new models for energy
efficiency saving people money and
creating jobs**

Top 10 Reasons we need new models!

10. What is an Energy Retrofit?
9. I Don't Need It
8. It's too Expensive
7. It's Risky
6. I'm Not Motivated Now
5. Too Complicated
4. I Have No Credit
3. I'm Not an Environmentalist
2. No Window Salesmen Please
1. Contractors – Yuk! 



SustainableWorks

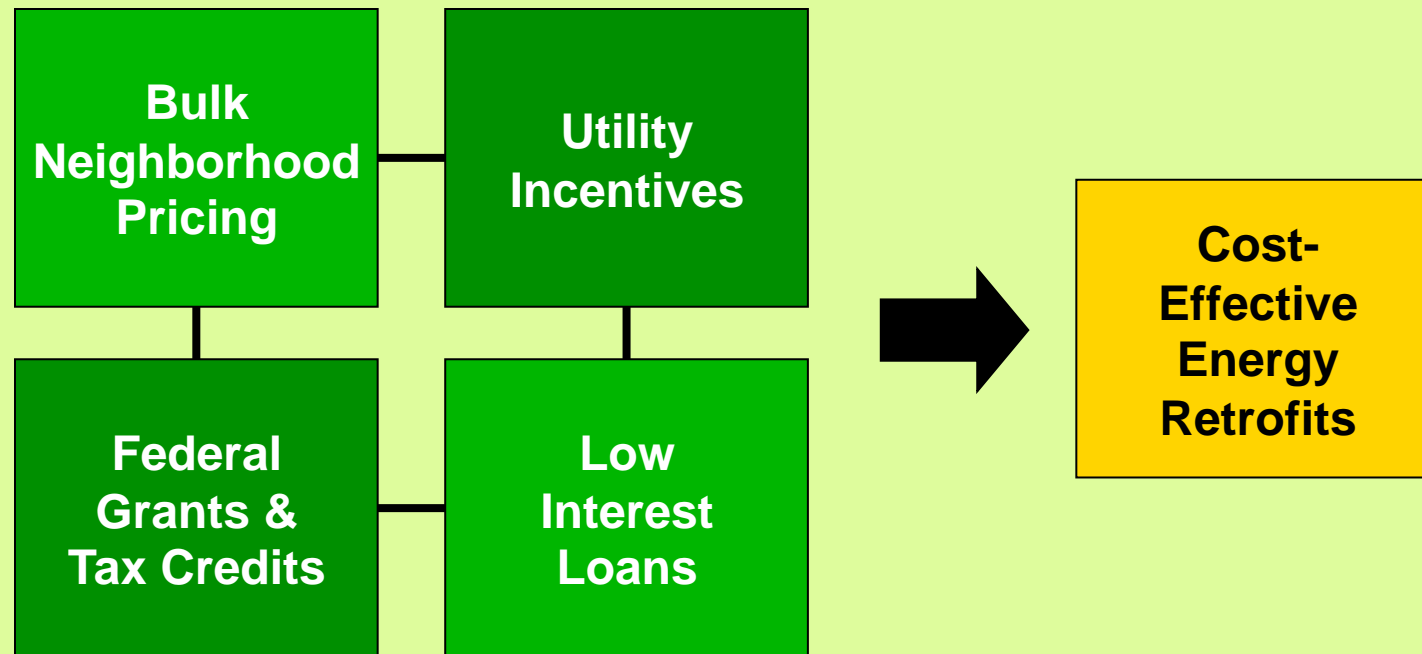
Conserving Energy. Creating Jobs.

SustainableWorks is a community-based non-profit created solely to help homeowners with home retrofits to reduce energy use while also creating quality jobs.

SustainableWorks

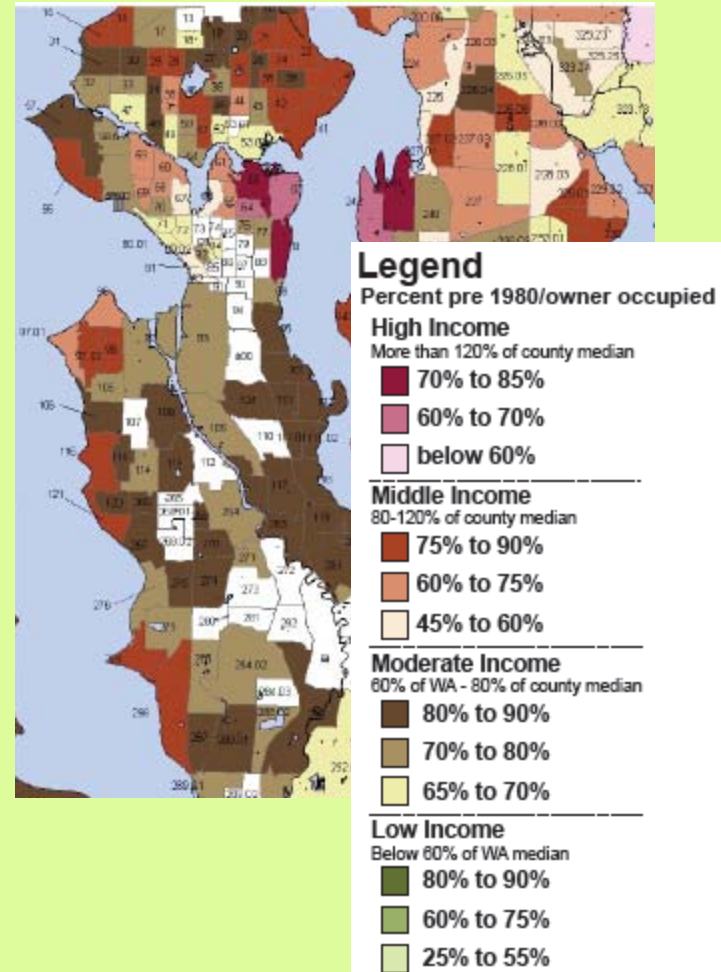
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Energy Savings \geq Cost of Retrofit



How it works:

1. Target Neighborhoods
2. Community Organizing
3. Audits and Specifications
4. Retrofits



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Quality Jobs

- **Family Wages with Benefits**
 - Davis Bacon or Better
- **Journey Level Worker Training**
 - Energy Systems
 - Energy Auditing
- **Apprentices Utilization**
 - 20% Apprentices
 - 25% First Year
 - Direct Entry for under-represented communities



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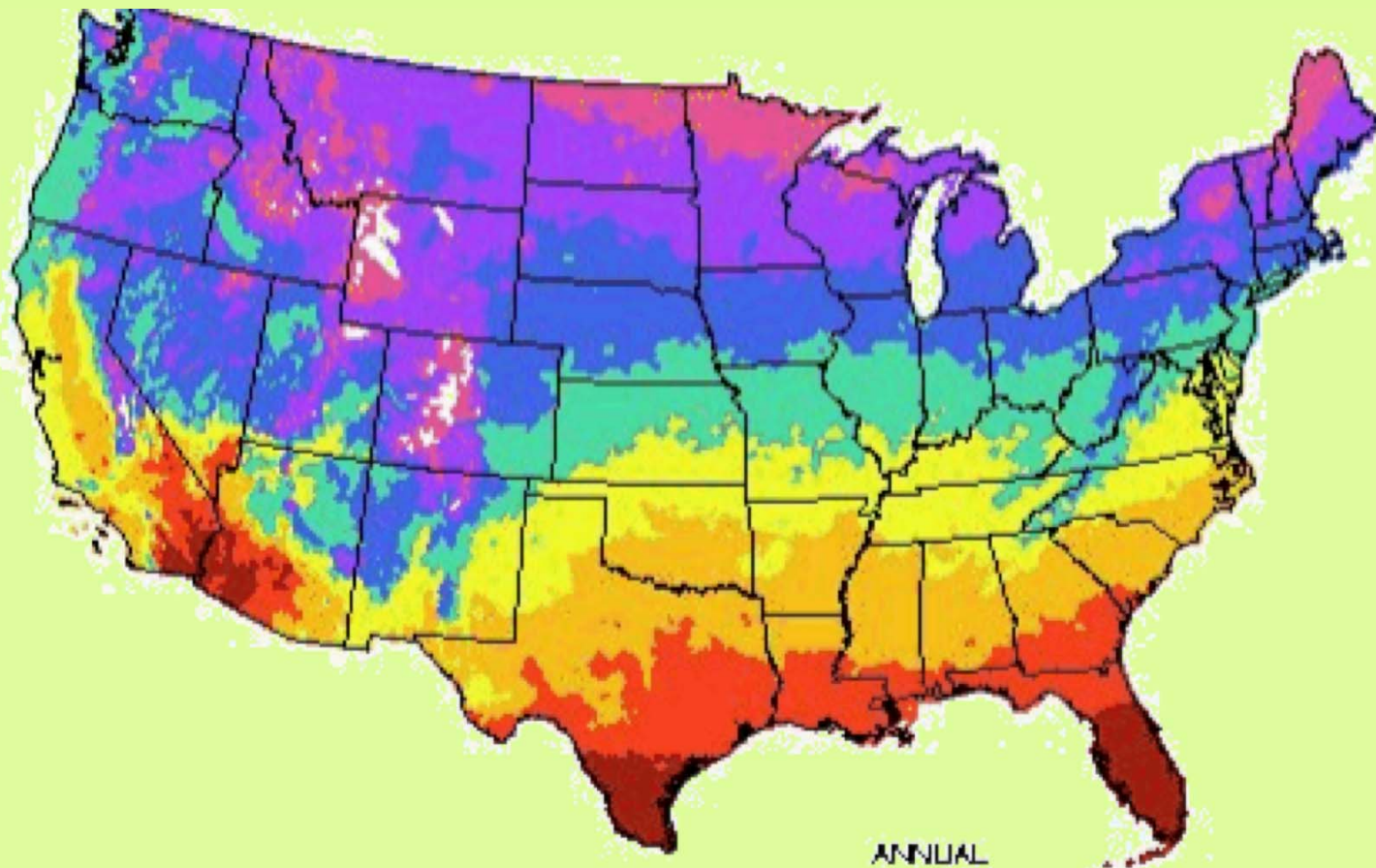
SustainableWorks overcomes the barriers:

- Information
- Motivation
- Simplification
- Cost Reduction
- Credit
- Trust

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Conserving Energy. Creating Jobs.

Opportunities!



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Thank You.