New Partners for Smart Growth Baltimore, MD
“Meet the Grantmakers” Session
January 30, 2015  10:15-11:45am

AGENDA
I. Introductions & Goals of the Session
II. Your Experience with Grants
III. Skit
IV. Speed Dating
V. Ten Commandments
VI. Questions
Paula Dressel --Just Partners, Inc.

Michael Marcus, Harry and Jeannette Weinberg Foundation; Grantmakers in Aging (GIA)

Vivian Vasallo, AARP Foundation; GIA

Colin Pekruhn, Grantmakers in Health

Sandy Markwood, National Association of Area Agencies on Aging

Regina Gray, U.S. HUD

Mary Leary, U.S. DOT, FTA

Brigette Ulin, National Prevention Strategy, CDC

Chris Kochtitsky, CDC

Kathy Sykes, U.S. EPA
10 Commandments of Grantmaking
Commandment #1
Commandment #2

Yield—Be Honest with Yourself
Commandment #3

Understand the Funders Needs
Commandment #4
Commandment #5

Talk First
Commandment #6

Look Locally
Commandment #7

Be Visibly Successful
Commandment #8

Nurture Relationships
Commandment #9

I’m not telling you it’s going to be easy, I’m telling you it’s going to be worth it.

don’t give up.
Commandment #9

Don’t Give Up
Commandment #10

When you feel like quitting, think about why you started. Remember your goals.
The Foundation Center  www.fdncenter.org
The Grantsmanship Center  www.tgci.com
The Council on Foundations  www.cof.org
Foundations Online  www.foundations.org
Charity Channel  http://charitychannel.com
Grants.gov  www.grants.gov
<table>
<thead>
<tr>
<th>Grantseeker’s RESOURCES</th>
</tr>
</thead>
<tbody>
<tr>
<td>&lt;i&gt;click here&lt;/i&gt;</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Philanthropy News Network</th>
<th><a href="http://pnnonline.org">http://pnnonline.org</a></th>
</tr>
</thead>
<tbody>
<tr>
<td>Independent Sector</td>
<td><a href="http://www.independentsector.org">www.independentsector.org</a></td>
</tr>
<tr>
<td>Grantmakers In Aging</td>
<td><a href="http://www.giaging.org">www.giaging.org</a></td>
</tr>
<tr>
<td>Grantmakers In Health</td>
<td><a href="http://www.gih.org">www.gih.org</a></td>
</tr>
<tr>
<td>GrantsNet</td>
<td><a href="http://www.grantsnet.org">www.grantsnet.org</a></td>
</tr>
<tr>
<td>Community of Science</td>
<td><a href="http://www.cos.com">www.cos.com</a></td>
</tr>
</tbody>
</table>
Other Resources

Just Partners
www.viablefuturescenter.org/VFC_Site/AgeProducts.html

Community strategic plans on aging (integrate place-based, intergenerational, racial equity considerations)
www.frederickcountymd.gov/DocumentCenter/View/265185


National Assoc. of Area Agencies on Aging http://www.n4a.org/
Federal Resources

CDC Healthy Community Design Listserv -
http://www.cdc.gov/healthyplaces/listserv.htm

U.S. EPA Aging and Sustainability Monthly newsletter
www.epa.gov/aging

National Rural Transportation Assistance Program Center:
http://webbuilder.nationalrtap.org/

National Center for Senior Transportation:
http://seniortransportation.net/

National Center for Mobility Management:
http://nationalcenterformobilitymanagement.org/about-us/
**Presenters’ Contact Information**

- **Paula Dressel**, PhD, Vice President, JustPartners, Inc., [www.justpartners.org](http://www.justpartners.org), 410-244-0667, x102

- **Regina Gray**, Ph.D Program Coordinator, Sustainable Communities Research Social Science Analyst Affordable Housing Research and Technology Division Office of Policy Development and Research HUD. (202) 402-2876. [Regina.C.Gray@hud.gov](mailto:Regina.C.Gray@hud.gov)

- **Chris Kochtitzky**, MSP, Associate Director for Program Development, CDC’s Division of Emergency & Environ. Health Services (770) 488-0545 [csk3@cdc.gov](mailto:csk3@cdc.gov)

- **Mary A. Leary**, PhD [mary.lean@dot.gov](mailto:mary.lean@dot.gov) USDOT-Federal Transit Administration (FTA); Division Chief – Rural and Targeted Programs, Office of Program Management; Office: 202-366-2204 Mobile phone: (202) 617-4756 [http://www.fta.dot.gov/grants.html](http://www.fta.dot.gov/grants.html)

- **Sandy Markwood**, Chief Executive Officer, National Association of Area Agencies on Aging (n4a) [SMarkwood@n4a.org](mailto:SMarkwood@n4a.org) (202) 872-0888 [www.n4a.org](http://www.n4a.org)

- **Michael Marcus**, PhD, Program Director [www.hjweinbergfoundation.org](http://www.hjweinbergfoundation.org)
  - [mmarcus@hjweinberg.org](mailto:mmarcus@hjweinberg.org) (410) 654-8500

- **Colin Pekruhn**, MPP, Program Director, Grantmakers In Health [cpekruhn@gih.org](mailto:cpekruhn@gih.org) (202) 452-8331


- **Brigette Ulin**, MPH, Director, Office of the National Prevention Strategy, CDC; (404) 639-4214 [bcf8@cdc.gov](mailto:bcf8@cdc.gov)

- **Vivian Vasallo**, Vice President, Impact Programs-Housing, AARP Foundation; [VVasallo@aarp.org](mailto:VVasallo@aarp.org)
Acknowledgements

John Feather, Grantmakers In Aging;
Michael Marcus, Harry and Janette Weinberg Foundation;
Therese Ellery, Benjamin Rose Foundation;
Jolene Fassbinder, Archstone Foundation
Thank you!